



CERTIFICATE IN RETAIL OPERATIONS

2018 COURSE SCHEDULE

GLOUCESTER COHORT

Last Modified: August 25, 2017

Week	Dates	Topic
DOLLARS & SENSE		
1	January 29-February 4	<i>Cohort Gathering</i>
2	February 5-11	
3	February 12-18	<i>Cohort Gathering</i>
4	February 19-25	
5	February 26-March 4	<i>Cohort Gathering</i>
6	March 5-11	
MARKETING'S A PITCH		
1	April 2-8	<i>Cohort Gathering</i>
2	April 9-15	
3	April 16-22	<i>Cohort Gathering</i>
4	April 23-29	
5	April 30-May 6	<i>Cohort Gathering</i>
6	May 7-13	
RETAIL, E-TAIL, DETAIL		
1	May 21-27	<i>Cohort Gathering</i>

Week	Dates	Topic
2	May 28-June 3	
3	June 4-10	<i>Cohort Gathering</i>
4	June 11-17	
5	June 18-24	<i>Cohort Gathering</i>
6	June 25-July 1	
MAY THE (WORK) FORCE BE WITH YOU		
1	July 9-15	<i>Cohort Gathering</i>
2	July 16-22	
3	July 23-29	<i>Cohort Gathering</i>
4	July 30-August 5	
5	August 6-12	<i>Cohort Gathering</i>
6	August 13-19	
COVER YOUR ASSETS		
1	August 27-September 2	<i>Cohort Gathering</i>
2	September 3-9	
3	September 10-16	<i>Cohort Gathering</i>
4	September 17-23	
5	September 24-30	<i>Cohort Gathering</i>
6	October 1-7	
REALITY BITES		
1	October 15-21	<i>Cohort Gathering</i>
2	October 22-28	
3	October 29-November 4	<i>Cohort Gathering</i>
4	November 5-11	

Week	Dates	Topic
5	November 12-18	<i>Cohort Gathering</i>
6	November 19-25	

All *Cohort Gathering* sessions will be held at the Gloucester Main Street Preservation Trust training room.
(6882 Main Street, Suite G, Gloucester, 23510.)

- * *Cohort Gatherings* are listed in the week in which they occur and will be held on the *Monday* of that week from **6:00-8:00 pm**. The Gatherings form the face-to-face component of the course and attendance is expected.
- * Additional classes for *Run with It!* and *Dollars & Sense* will be scheduled as “floaters.” That is, these courses will be scheduled as needed, based on marketing activities and interest levels.